



EUROPEAN
REGIONAL
DEVELOPMENT
FUND



Innovation Brokers' Action in Local Government

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Valga Municipality Government

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Valga Municipality



- Population: 15680 inhabitants
- On the Estonian-Latvian border
- Twin city: Valga-Valka
- Traditional Industry area (wood, metal, food, textile)



TIBS Cooperation Partners

NATIONAL LEVEL (Ministries, Enterprise Estonia, The Estonian Unemployment Insurance Fund etc.)



REGIONAL LEVEL (University of Tartu, Tartu Science Park etc.)

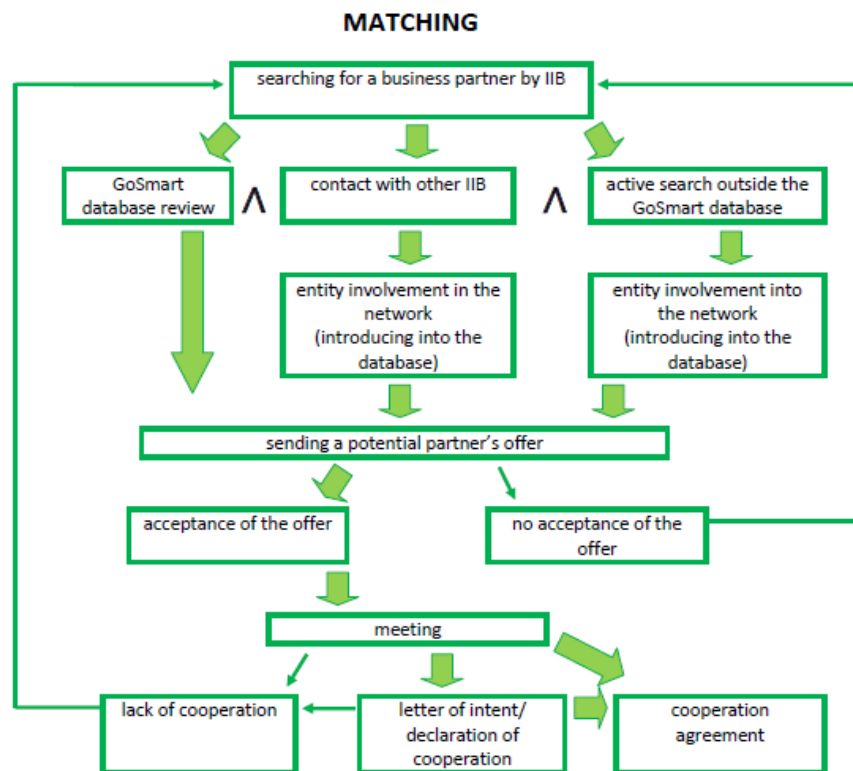


LOCAL LEVEL (Valga County Development Agency, Valga County Vocational Training Centre etc.)



TIBS SYSTEM

OUTGOING vs INCOMING COOPERATION OFFERS



TIBS and GoSmart Benefits for Valga Municipality

- Better cooperation between SME-s and the local government
- Bringing key persons and new know-how to Valga
- Increase of the number of cooperation partners
- Organization of various events
- Marketing of Valga Municipality



Requests of SME-s

- Raw materials (wood, metal, fabrics etc.)
- ICT (Websites, E-shops)
- Marketing materials
- Certification of products
- Packaging
- Workers
- Border issues



TIBS Success Stories

Fabrics from Poland: MOI



TIBS Success Stories

Estonian and Latvian companies are discussing cooperation possibilities





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GO SMART
INNOVATE ACROSS BORDERS

